### **Cigna Corporation**

### Quarterly Financial Supplement June 30, 2016

This document is dated July 29, 2016. The data contained in this document may not be accurate after such date and Cigna does not undertake to update or keep it accurate after such date.



# Cigna Corporation June 30, 2016 Quarterly Financial Supplement Table of Contents

Financial Highlights	1
Reconciliation of Adjusted Income (Loss) from Operations to Shareholders' Net Income	2
Consolidated Income Statements	3
Business Segment Analysis:	
Global Health Care	4
Global Supplemental Benefits	
Group Disability and Life	10
Corporate and Other	
Consolidated Balance Sheets	12
Investment Summaries:	
Summary of Fixed Maturities – Asset Quality / Type – Fair Value	13
Summary of Fixed Maturities – Analysis of Amortized Cost vs. Fair Value	
Summary of Commercial Mortgage Loans	
Condensed Consolidated Statements of Cash Flows	16

#### **BASIS OF PRESENTATION:**

All dollar amounts are in millions, unless otherwise noted.

Cigna measures the financial results of its segments using adjusted income from operations. Adjusted income from operations is defined as shareholders' net income excluding the following after-tax adjustments: realized investment results, net amortization of other acquired intangible assets and special items (identified and quantified on page 2). Operating revenues exclude net realized investment results. Adjusted income from operations and operations are measures of results used by Cigna's management because they present the underlying revenue, expenses and profitability.

Adjusted income from operations on a consolidated basis and operating revenues are not determined in accordance with accounting principles generally accepted in the United States of America (GAAP) and should not be viewed as substitutes for the most directly comparable GAAP measures, which are shareholders' net income and total revenues.

In some financial tables in this Quarterly Financial Supplement, we present percentage changes. When those changes are so large as to become not meaningful, we present "N/M" in place of the computed percentage.

Cigna Corporation
Financial Highlights (unaudited)

(Dollars in millions, except per share amounts)		Three Month	s Ended 、	,				Six Months	Ended Jun	,	
<del>.</del>	-	2016	-	2015	% Change	+		2016		2015	% Change
REVENUES											
Operating Revenues											
Global Health Care	\$	7,840	\$	7,507	4	%	\$	15,724	\$	14,953	5
Global Supplemental Benefits		835		782	7			1,641		1,551	6
Group Disability and Life		1,098		1,063	3			2,207		2,122	4
Corporate and Other		120		119	_ 1			237		239	(1)
Consolidated operating revenues		9,893		9,471	4			19,809		18,865	5
Net realized investment gains		67		21	219			35		94	(63)
Total revenues	\$	9,960	\$	9,492	5	%	\$	19,844	\$	18,959	5
SHAREHOLDERS' NET INCOME											
Adjusted Income (Loss) From Operations											
Global Health Care	\$	486	\$	528	(8)	%	\$	1,030	\$	972	6
Global Supplemental Benefits		83		77	8			150		146	3
Group Disability and Life		(12)		106	(111)			3		157	(98)
Ongoing operations	-	557		711	(22)			1,183		1,275	(7)
Corporate and Other		(42)		(47)	`11 <sup>′</sup>			(67)		(98)	32
Total	•	515	•	664	(22)	•		1,116	•	1,177	(5)
After-tax adjustments to reconcile to shareholders' net income:					, ,			,		ŕ	` '
Realized investment gains		44		13				23		61	
Amortization of other acquired intangible assets, net		(23)		(24)				(48)		(52)	
Special Items (see details on page 2)		(26)		(65)				(62)		(65)	
Shareholders' net income	\$	510	\$	588	(13)	%	\$	1,029	\$	1,121	(8)
Diluted earnings per share:											
Adjusted income from operations	\$	1.98	\$	2.55	(22)	%	\$	4.30	\$	4.52	(5)
Shareholders' net income	\$	1.97	\$	2.26	(13)		\$	3.97	\$	4.30	(8)
	Ψ	1.07	Ψ	2.20	(10)	70	Ψ	0.01	Ψ	4.00	(0)
Adjusted income from operations, excluding interest, taxes, depreciation and amortization	\$	1,001	\$	1,232	(19)	%	\$	2,118	\$	2,232	(5)
CUSTOMER RELATIONSHIPS			June 30,				As	of December 31,			
(Relationships, lives and policies in thousands)		2016		2015	% Change			2015		% Change	
Global Health Care Medical Customers (see page 7)		15,141		14,771	3	%		14,999		1	%
Other Customer Relationships: (see page 7)											
Behavioral care		25,776		24,164	7			24,674		4	
Dental		14,880		13,818	8			13,869		7	
Pharmacy		8,302		7,905	5			8,068		3	
Medicare Part D		1,037		1,458	(29)			1,476		(30)	
Global Supplemental Benefit Policies (see page 9)		11,965		12,762	(6)			12,888		(7)	
Group Disability and Life covered lives (estimated)		15,600		14,200	10	•		15,600	·	-	
Fotal customer relationships		92,701		89,078	4	%		91,574		1	%

## Cigna Corporation Reconciliation of Adjusted Income (Loss) from Operations to Shareholders' Net Income

(Dollars in millions, except per share amounts)	Dilute Earning: Sha	s Per	Conso	lidated	Glo Health		Glo Supple Bene	mental	Gro Disak and	oility	Corp ar Oth	d
Three Months Ended June 30,	2016	2015	2016	2015	2016	2015	2016	2015	2016	2015	2016	2015
Adjusted income (loss) from operations	\$ 1.98	\$ 2.55	\$ 515	\$ 664	\$ 486	\$ 528	\$ 83	\$ 77	\$ (12)	\$ 106	\$ (42)	\$ (47)
After-tax adjustments to reconcile to shareholders' net income:												
Realized investment gains (losses)	0.18	0.05	44	13	19	4	-	(3)	15	5	10	7
Amortization of other acquired intangible assets, net	(0.09)	(0.09)	(23)	(24)	(18)	(20)	(5)	(4)	-	-	-	-
Special items:												
Debt extinguishment costs	-	(0.25)	-	(65)	-	-	-	-	-	-	-	(65)
Merger-related transaction costs	(0.10)	-	(26)	-	-	-	-	-	-	-	(26)	
Shareholders' net income	\$ 1.97	\$ 2.26	\$ 510	\$ 588	\$ 487	\$ 512	\$ 78	\$ 70	\$3	\$ 111	\$ (58)	\$ (105)
Weighted average shares (in thousands)	259,500	260,097										
Special Items, pre-tax:					1			,	•			
Debt extinguishment costs			\$ -	\$ (100)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ (100)
Merger-related transaction costs			(34)	-	-	-	-	-	-	-	(34)	-
Total			\$ (34)	\$ (100)	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ (34)	\$ (100)
	Dilute Earning: Sha	s Per	Conso	lidated	Glo Health		Glo Supple Bene	mental	Gro Disab and	oility	Corpe ar Oth	d
Six Months Ended June 30,	2016	2045								0		
		2015	2016	2015	2016	2015	2016	2015	2016	2015	2016	2015
Adjusted income (loss) from operations	\$ 4.30	\$ 4.52	<b>2016</b> \$ 1,116	<b>2015</b> \$ 1,177	<b>2016</b> \$ 1,030	<b>2015</b> \$ 972	<b>2016</b> \$ 150	<b>2015</b> \$ 146	<b>2016</b>		<b>2016</b> \$ (67)	<b>2015</b> \$ (98)
Adjusted income (loss) from operations  After-tax adjustments to reconcile to shareholders' net income:										2015		
										2015		
After-tax adjustments to reconcile to shareholders' net income:	\$ 4.30	\$ 4.52	\$ 1,116	\$ 1,177	\$ 1,030	\$ 972	\$ 150	\$ 146	\$3	<b>2015</b> \$ 157	\$ (67)	\$ (98)
After-tax adjustments to reconcile to shareholders' net income: Realized investment gains (losses)	\$ 4.30 0.09	\$ 4.52 0.23	\$ 1,116 23	\$ 1,177 61	\$ 1,030 7	\$ 972 36	\$ 150 (1)	\$ 146 -	\$3	<b>2015</b> \$ 157	\$ (67)	\$ (98)
After-tax adjustments to reconcile to shareholders' net income:  Realized investment gains (losses)  Amortization of other acquired intangible assets, net	\$ 4.30 0.09	\$ 4.52 0.23	\$ 1,116 23	\$ 1,177 61	\$ 1,030 7	\$ 972 36	\$ 150 (1)	\$ 146 -	\$3	<b>2015</b> \$ 157	\$ (67)	\$ (98)
After-tax adjustments to reconcile to shareholders' net income:  Realized investment gains (losses)  Amortization of other acquired intangible assets, net  Special items:	\$ 4.30 0.09	\$ 4.52 0.23 (0.20)	\$ 1,116 23	\$ 1,177 61 (52)	\$ 1,030 7	\$ 972 36	\$ 150 (1)	\$ 146 -	\$3	<b>2015</b> \$ 157	\$ (67)	\$ (98) 6 -
After-tax adjustments to reconcile to shareholders' net income:  Realized investment gains (losses)  Amortization of other acquired intangible assets, net  Special items:  Debt extinguishment costs	\$ 4.30 0.09 (0.18)	\$ 4.52 0.23 (0.20) (0.25)	\$ 1,116 23 (48)	\$ 1,177 61 (52)	\$ 1,030 7	\$ 972 36	\$ 150 (1)	\$ 146 -	\$3	<b>2015</b> \$ 157	\$ (67) 4 -	\$ (98) 6 -
After-tax adjustments to reconcile to shareholders' net income: Realized investment gains (losses) Amortization of other acquired intangible assets, net Special items: Debt extinguishment costs Merger-related transaction costs	\$ 4.30 0.09 (0.18) - (0.24)	\$ 4.52 0.23 (0.20) (0.25)	\$ 1,116 23 (48) - (62)	\$ 1,177 61 (52) (65)	\$ 1,030 7 (36)	\$ 972 36 (43)	\$ 150 (1) (12)	\$ 146 - (9) -	\$ 3 13 -	2015 \$ 157 19 -	\$ (67) 4 - (62)	\$ (98) 6 - (65)
After-tax adjustments to reconcile to shareholders' net income: Realized investment gains (losses) Amortization of other acquired intangible assets, net Special items: Debt extinguishment costs Merger-related transaction costs Shareholders' net income	\$ 4.30 0.09 (0.18) - (0.24) \$ 3.97	\$ 4.52 0.23 (0.20) (0.25) - \$ 4.30	\$ 1,116 23 (48) - (62)	\$ 1,177 61 (52) (65)	\$ 1,030 7 (36)	\$ 972 36 (43)	\$ 150 (1) (12)	\$ 146 - (9) -	\$ 3 13 -	2015 \$ 157 19 -	\$ (67) 4 - (62)	\$ (98) 6 - (65)
After-tax adjustments to reconcile to shareholders' net income: Realized investment gains (losses) Amortization of other acquired intangible assets, net Special items: Debt extinguishment costs Merger-related transaction costs Shareholders' net income Weighted average shares (in thousands)	\$ 4.30 0.09 (0.18) - (0.24) \$ 3.97 259,473	\$ 4.52 0.23 (0.20) (0.25) - \$ 4.30 260,668	\$ 1,116 23 (48) - (62)	\$ 1,177 61 (52) (65)	\$ 1,030 7 (36)	\$ 972 36 (43)	\$ 150 (1) (12)	\$ 146 - (9) -	\$ 3 13 -	2015 \$ 157 19 -	\$ (67) 4 - (62)	\$ (98) 6 - (65)
After-tax adjustments to reconcile to shareholders' net income: Realized investment gains (losses) Amortization of other acquired intangible assets, net Special items: Debt extinguishment costs Merger-related transaction costs Shareholders' net income Weighted average shares (in thousands) Common shares outstanding as of June 30, (in thousands)	\$ 4.30 0.09 (0.18) - (0.24) \$ 3.97 259,473	\$ 4.52 0.23 (0.20) (0.25) - \$ 4.30 260,668	\$ 1,116 23 (48) - (62)	\$ 1,177 61 (52) (65)	\$ 1,030 7 (36)	\$ 972 36 (43)	\$ 150 (1) (12)	\$ 146 - (9) -	\$ 3 13 -	2015 \$ 157 19 -	\$ (67) 4 - (62)	\$ (98) 6 - (65)
After-tax adjustments to reconcile to shareholders' net income: Realized investment gains (losses) Amortization of other acquired intangible assets, net Special items: Debt extinguishment costs Merger-related transaction costs Shareholders' net income Weighted average shares (in thousands) Common shares outstanding as of June 30, (in thousands) Special Items, pre-tax:	\$ 4.30 0.09 (0.18) - (0.24) \$ 3.97 259,473	\$ 4.52 0.23 (0.20) (0.25) - \$ 4.30 260,668	\$ 1,116 23 (48) - (62) \$ 1,029	\$ 1,177 61 (52) (65) - \$ 1,121	\$ 1,030 7 (36) - - \$ 1,001	\$ 972 36 (43) - - \$ 965	\$ 150 (1) (12) - - \$ 137	\$ 146 - (9) - - \$ 137	\$ 3 13 - - - \$ 16	2015 \$ 157 19 - - \$ 176	\$ (67)  4  -  (62)  \$ (125)	\$ (98)  6  -  (65)  -  \$ (157)

## Cigna Corporation Consolidated Income Statements (unaudited)

(Dollars in millions)	T	hree Months	Ended	June 30,				Six Months	Ende	d June 30,		
		2016		2015	% Change			2016		2015	% Change	
Revenues:												
Premiums	\$	7,654	\$	7,432	3	%	\$	15,400	\$	14,834	4	%
Fees		1,127		1,057	7			2,260		2,123	6	
Net investment income		294		297	(1)			566		573	(1)	
Mail order pharmacy revenues		748		625	20			1,445		1,203	20	
Other revenues		70	_	60	17		_	138		132	5	
Consolidated operating revenues		9,893		9,471	4			19,809		18,865	5	
Net realized investment gains	_	67	_	21	219			35		94	(63)	
Total revenues		9,960	_	9,492	5		_	19,844		18,959	5	
Benefits and Expenses:												
Global Health Care medical costs		4,777		4,577	4			9,538		9,181	4	
Other benefit expenses		1,414		1,199	18			2,782		2,468	13	
Mail order pharmacy costs		630		529	19			1,204		1,021	18	
Operating expenses excluding special items		2,078		1,938	7			4,179		3,969	5	
Depreciation and amortization:												
Amortization of other acquired intangible assets, net		37		39	(5)			78		83	(6)	
Depreciation and other amortization		115		112	3			232		219	6	
Total depreciation and amortization		152		151	1			310		302	3	
Interest expense		62		62	-			125		128	(2)	
Special items (see details on page 2)	_	34	_	100	(66)		_	74		100	(26)	
Total benefits and expenses	_	9,147	_	8,556	7			18,212		17,169	6	
Income before income taxes		813	_	936	(13)		_	1,632		1,790	(9)	
Income taxes:												
Current		338		375	(10)			632		683	(7)	
Deferred	_	(28)		(23)	(22)		_	(17)		(8)	(113)	
Total taxes		310		352	(12)			615		675	(9)	
Net income		503		584	(14)			1,017		1,115	(9)	
Less: net (loss) attributable to noncontrolling interests		(7)		(4)	(75)			(12)		(6)	(100)	
Shareholders' net income	\$	510	\$	588	(13)	%	\$	1,029	\$	1,121	(8)	%

### Cigna Corporation Global Health Care Segment Results (unaudited)

(Dollars in millions)	Three Months I	Ended June 30, 2015	% Change		Six 201		ded June 30, 2015	% Change
Revenues:	2010	2013	% Change		201		2013	76 C⊓ange
Premiums \$	5,845	\$ 5,706	2	%	\$	1,796 \$	11,397	4 %
Fees	1,098	1,028	7			2,203	2,066	7
Net investment income	81	91	(11)			153	166	(8)
Mail order pharmacy revenues	748	625	20			1,445	1,203	20
Other revenues	68	57	19			127	121	5
Operating revenues	7,840	7,507	4			15,724	14,953	5
Net realized investment gains	28	8	250			11_	57	(81)
Total revenues	7,868	7,515	5			15,735	15,010	5
Benefits and Expenses:								
Global Health Care medical costs	4,777	4,577	4			9,538	9,181	4
Mail order pharmacy costs	630	529	19			1,204	1,021	18
Operating expenses	1,642	1,529	7			3,297	3,144	5
Amortization of other acquired intangible assets, net	29	33	(12)			59	69	(14)
Benefits and expenses	7,078	6,668	6			14,098	13,415	. 5
Income before income taxes	790	847	(7)			1,637	1,595	3
Income taxes	304	336	(10)			638	631	1
Income (loss) attributable to noncontrolling interest	(1)	(1)	-			(2)	(1)	N/M
Shareholders' net income from Global Health Care	487	512	(5)			1,001	965	4
After-tax adjustments required to reconcile to adjusted income from operations:								
Realized investment (gains)	(19)	(4)				(7)	(36)	
Amortization of other acquired intangible assets, net	18	20	•			36	43	
Adjusted income from operations \$	486	\$ 528	(8)	%	\$	1,030 \$	972	6 %

#### Cigna Corporation Global Health Care Revenue Analysis (unaudited)

(Dollars in millions)	Three Montl	ns Ended	June 30,			Six Months	s Ended	June 30,	
	2016		2015	% Change		2016		2015	% Change
Premiums:									
Guaranteed cost	\$ 1,163	\$	1,215	(4)	%	\$ 2,295	\$	2,373	(3) %
Experience-rated (1)	583		566	3		1,169		1,130	3
Stop loss	760		662	15		1,512		1,316	15
International health care	464		455	2		931		925	1
Dental	391		343	14		779		683	14
Medicare	1,684		1,535	10		3,467		3,096	12
Medicaid	288		289	-		577		535	8
Medicare Part D	292		416	(30)		626		899	(30)
Other	 220		225	(2)		 440		440	-
Total Premiums	5,845		5,706	2		11,796		11,397	4
Fees, including international health care	 1,098		1,028	7		 2,203	. <u> </u>	2,066	7
Premiums and Fees	6,943		6,734	3		13,999		13,463	4
Net investment income	81		91	(11)		153		166	(8)
Mail order pharmacy revenues (2)	748		625	20		1,445		1,203	20
Other revenues (3)	68		57	19		127		121	5
Operating revenues	\$ 7,840	\$	7,507	4	%	\$ 15,724	\$	14,953	5 %

<sup>(1)</sup> Includes minimum premium business that has a risk profile similar to experience-rated funding arrangements. The risk portion of minimum premium revenue is reported in experience-rated medical premium whereas the self-funding portion of minimum premium revenue is reported in Fees, including international health care. Also, includes certain non-participating cases for which special customer-level reporting of experience is required.

<sup>(2)</sup> Reflects revenues for non-risk mail order pharmacy fulfillment services.

<sup>(3)</sup> Includes non-risk revenues for direct channel specialty products and revenues for management services provided to independent physician associations and health plans.

#### Cigna Corporation Global Health Care Ratio Analysis (unaudited)

	Three Months End	ded June 30,		Change	Six Mo	nths Ended Jun	30,		Change
RATIOS:	2016	2015		Favorable (Unfavorable)	2016	2	015		Favorable (Unfavorable)
Medical Care Ratios:									
Commercial	78.8 %	77.5	%	(1.3)	77.3	%	6.3	%	(1.0)
Government	86.4 %	84.4	%	(2.0)	86.3	%	6.9	%	0.6
Consolidated Global Health Care	81.7 %	80.2	%	(1.5)	80.9	%	0.6	%	(0.3)
Operating Expense ratio (1)	20.9 %	20.4	%	(0.5)	21.0	%	1.0	%	-

<sup>(1)</sup> Excludes amortization of other acquired intangible assets.

PPACA – Related Taxes and Fees (unaudited)<sup>(2)</sup>

(Dollars in millions)	Three Months End	ded June 30,	Six Months	Ended June 30,	
	2016	2015	2016	2015	
Health insurance industry tax	\$ 75 \$	77	\$ 153	\$ 156	
Reinsurance fee	11	18	23	35	
Other fees	3	4	5	8	
Total PPACA-related taxes and fees	\$ 89 \$	99	\$ 181	\$ 199	

<sup>(2)</sup> These taxes and fees are primarily reported in operating expenses.

### **Cigna Corporation Global Health Care**

Pharmacy (3)

Medicare Part D (4)

**Estimated Covered Lives (unaudited)** 

COVERED LIVES BY	As of J	une 30,		As of Dec	cember 31,	COVERED LIVES BY	As of J	une 30,		As of Decem	ber 31,
FUNDING TYPE:	2016	2015	% Change	2015	% Change	MARKET SEGMENT: (5)	2016	2015 <sup>(6)</sup>	% Change	2015 <sup>(6)</sup>	% Change
(Lives in thousands)	•			•		(Lives in thousands)			*	•	*
Medical customers: (1)						Medical customers: (1)					
Commercial risk:						U.S. Commercial:					
U.S. Guaranteed cost	847	869	(3) %	853	(1) %	National Accounts	3,608	3,722	(3) %	3,726	(3) %
U.S. Experience-rated (2)	835	839	-	848	(2)	Middle Market	7,970	7,698	4	7,844	2
International health care - risk	820	787	4	801	2	Select	1,298	1,159	12	1,235	5
Total commercial risk (2)	2,502	2,495	-	2,502	-	Individual	185	223	(17)	204	(9)
						Small	2	2	_	2	
Medicare	533	491	9	502	6	Total U.S. Commercial	13,063	12,804	2	13,011	-
Medicaid	65	65	<u>-</u>	65	<u>-</u>	International	1,480	1,411	5	1,421	4
Total risk	3,100	3,051	2	3,069	1	Total Commercial	14,543	14,215	2	14,432	1
						Medicare	533	491	9	502	6
Total service, including international health care	12,041	11,720	3	11,930	1	Medicaid	65	65	-	65	-
	•			•		Total Government	598	556	8	567	5
Total medical customers	15,141	14,771	3 %	14,999	1 %	Total medical customers	15,141	14,771	3 %	14,999	1 %
Other Customer Relationships:											
Behavioral care (3)	25,776	24,164	7 %	24,674	4 %						
Dental (3)	14,880	13,818	8 %	13,869	7 %						

(30) %

8.068

1,476

8.302

1,037

7.905

1,458

(29) %

<sup>(1)</sup> Includes individuals who meet any one of the following criteria: are covered under a medical insurance policy, managed care arrangement, or service agreement issued by Cigna; have access to Cigna's provider network for covered services under their medical plan; or have medical claims and services that are administered by Cigna.

<sup>(2)</sup> Includes minimum premium customers, who have a risk profile similar to experience-rated customers. Also, includes certain non-participating cases for which certain customer-level reporting of experience is required.

<sup>(3)</sup> Reflects customer relationships with Cigna's dental, managed pharmacy, or behavioral care programs. These customers may also be medical customers, or they may have stand-alone dental, managed pharmacy, or behavioral care coverage. Behavioral customer relationships exclude certain wellness programs. Prior year dental membership has been revised to conform to current presentation.

<sup>(4)</sup> Reflects customers enrolled in Cigna's Medicare Part D program, which provides access to prescription medications through a nationwide pharmacy network

<sup>(5)</sup> Market Segments are defined as follows:

<sup>~</sup> the National Accounts market segment includes multi-state employers with more than 5,000 U.S. based, full-time employees in more than one state

<sup>~</sup> the Middle Market segment includes employers with more than 250 but fewer than 5,000 U.S. based, full-time employees,

single-site employers with more than 5,000 employees, Taft Hartley plans, and other third party payers; ~ the Select market segment includes employers with more than 50 but fewer than 250 eligible employees;

<sup>~</sup> the Individual market segment includes individuals in twelve states as of December 31, 2015: Arizona, California, Colorado,

Connecticut, Florida, Georgia, Maryland, Missouri, North Carolina, South Carolina, Tennessee and Texas.

<sup>~</sup> the Small market segment includes employers with 2-50 employees. Cigna has made a strategic business decision to exit this Market Segment.

<sup>~</sup> the International health care segment is focused on health care products and services to meet the needs of local and multinational companies and organizations and their local and globally mobile employees and dependents.

<sup>~</sup> the Government market segment offers Medicare Advantage (both to individuals who are post-65 retirees, as well as employer group sponsored pre- and post-65 retirees), Prescription Drug Program, and Medicaid products as managed care alternatives to publicly funded healthcare programs.

<sup>(6)</sup> Prior year lives have been reclassified to reflect market segment transfers resulting primarily from increased/decreased enrollment at the account level.

#### Cigna Corporation Global Supplemental Benefits Segment Results (unaudited)

(Dollars in millions)	Three Months Ende	ed June 30,			Six Months Ended	d June 30,	
	 2016	2015	% Change	<del></del>	2016	2015	% Change
Revenues:							
Premiums	\$ 795 \$	744	7 %	\$	1,562 \$	1,473	6 %
Fees	5	5	-		10	11	(9)
Net investment income	27	26	4		53	52	2
Other revenues	8	7	14	_	16	15	7
Operating revenues	835	782	7		1,641	1,551	6
Net realized investment gains (losses)	<u> </u>	(2)	100	_	(2)	1	(300)
Total revenues	835	780	7	-	1,639	1,552	6
Benefits and Expenses:							
Benefit expenses	440	411	7		871	820	6
Operating expenses (1)	296	281	5		591	556	6
Amortization of other acquired intangible assets, net	8	6	33	_	19	14	36
Benefits and expenses	744	698	7	_	1,481	1,390	7
Income before income taxes	91	82	11		158	162	(2)
Income taxes	19	15	27		31	30	3
Loss attributable to noncontrolling interests	 (6)	(3)	(100)	· · · · ·	(10)	(5)	(100)
Shareholders' net income from Global Supplemental Benefits	78	70	11		137	137	-
After-tax adjustments to reconcile to adjusted income from operations:							
Realized investment losses	-	3			1	-	
Amortization of other acquired intangible assets, net	 5	4	· · · · · · · · · · · · · · · · · · ·	<del></del>	12	9	
Adjusted income from operations	\$ 83 \$	77	8 %	\$	150 \$	146	3 %

<sup>(1)</sup> Operating expenses include policy acquisition expenses of \$152 million for the three months and \$300 million for the six months ended June 30, 2016 and \$144 million for the three months and \$288 million for the six months ended June 30, 2015.

Movements in foreign currency exchange rates between reporting periods impact the comparability of reported results. In the table below, 2015 amounts are presented using 2016 actual exchange rates:

	Т	ree Months En	ded J	une 30,		Six Months Ended June 30,							
Excluding the Effect of Foreign Currency Movements:		2016		2015	% Change		2016		2015	% Change			
(Dollars in millions)													
Premiums and fees	\$	800	\$	716	12	%	\$ 1,572	\$	1,405	12	%		
Adjusted income from operations	\$	83	\$	72	15	%	\$ 150	\$	135	11	%		

# Cigna Corporation Global Supplemental Benefits Key Metrics (unaudited)

(Dollars in millions)												
	Th	ree Months E	nded Ju	une 30,				Six Months	Ended Ju	ne 30,		
PREMIUM AND FEES BY GEOGRAPHY		2016		2015	% Change		<del> </del>	2016		2015	% Change	
Korea	\$	408	\$	388	5	%	\$	792	\$	765	4	%
U.S.		155		120	29			309		238	30	
Taiwan		66		71	(7)			130		139	(6)	
UK		42		53	(21)			85		104	(18)	
Turkey		23		22	5			45		44	2	
Other		106		95	12			211		194	9	
Total <sup>(1)</sup>	\$	800	\$	749	7	%	\$	1,572	\$	1,484	6	%
China Joint Venture (1)	\$	202	\$	145	39	%	\$	381	\$	283	35	%
		As of	June 3	0,				As of	Decembe	er 31,		
NUMBER OF POLICIES:		2016		2015	% Change				2015	_	% Change	
(Policies in thousands)												
Global Supplemental Benefits Policies		11,965		12,762	(6)	%			12,888		(7)	%
China Joint Venture (1)		1,553	•	1,321	18	%			1,438	•	8	%

<sup>(1)</sup> Cigna owns a 50% noncontrolling interest in its China Joint Venture. Cigna's 50% share of the joint venture's earnings is reported in Other Revenues using the equity method of accounting under GAAP. As such, the premiums and fees and policy counts from the China Joint Venture are not included in Premiums and Fees By Geography or Number of Policies. For informational purposes, the China Joint Venture premiums and fees and policy counts are presented above as if Cigna consolidated the joint venture.

### Cigna Corporation Group Disability and Life Segment Results (unaudited)

(Dollars in millions)	Three Months Ended June 30,			Six Months Ende				
	 2016	2015	% Change	 2016	2015	% Change		
Revenues:								
Premiums:								
Life	\$ 442 \$	441	- %	\$ 888 \$	885	- %		
Disability	477	446	7	969	894	8		
Other	69	67	3	 135	129	5		
Total premiums	988	954	4	1,992	1,908	4		
Fees	24	24	-	47	46	2		
Net investment income	88	85	4	168	168	-		
Other revenues	(2)		N/M	 <u>-</u>	-	N/M		
Operating revenues	1,098	1,063	3	2,207	2,122	4		
Net realized investment gains	24	8	200	 21	30	(30)		
Total revenues	1,122	1,071	5	 2,228	2,152	4		
Benefits and Expenses:								
Benefit expenses	889	699	27	1,746	1,471	19		
Operating expenses	227	209	9	 457	422	8		
Benefits and expenses	1,116	908	23	 2,203	1,893	16		
Income before income taxes	6	163	(96)	25	259	(90)		
Income taxes	3	52	(94)	9	83	(89)		
Shareholders' net income from Group Disability and Life	3	111	(97)	16	176	(91)		
After-tax adjustments to reconcile to adjusted income from operations:								
Realized investment (gains)	(15)	(5)		(13)	(19)			
Adjusted income (loss) from operations	\$ (12) \$	106	(111) %	\$ 3 \$	157	(98) %		

(Dollars in millions)		Three Months Ende	d June 30,		Six Months Ended June 30,					
		2016	2015 %	6 Change		2016	2015	% Change		
Revenues:										
Premiums	\$	26 \$	28	(7) %	\$	50 \$	56	(11) %		
Net investment income		98	95	3		192	187	3		
Other revenues	-	(4)	(4)	-		(5)	(4)	(25)		
Operating revenues		120	119	1		237	239	(1)		
Net realized investment gains	-	15	7_	114		5	6	(17)		
Total revenues	-	135	126	7		242	245	(1)		
Benefits and Expenses:										
Benefit expenses		85	89	(4)		165	177	(7)		
Operating expenses excluding special items (2)		90	93	(3)		191	194	(2)		
Special items (see details on page 2)	_	34	100	(66)		74	100	(26)		
Benefits and expenses	_	209	282	(26)		430	471	(9)		
Loss before income taxes		(74)	(156)	53		(188)	(226)	17		
Income taxes	<del> </del>	(16)	(51)	69		(63)	(69)	9		
Shareholders' net loss from Corporate and Other Operations		(58)	(105)	45		(125)	(157)	20		
Adjustments to reconcile to adjusted loss from operations:										
Realized investment (gains)		(10)	(7)			(4)	(6)			
Special items (see details on page 2)	<del> </del>	26	65	· · · · · · · · · · · · · · · · · · ·		62	65	·		
Adjusted loss from operations	\$	(42) \$	(47)	11 %	\$	(67) \$	(98)	32 %		

<sup>(1)</sup> In this Quarterly Financial Supplement, Other Operations and Corporate are combined under the heading "Corporate and Other."

<sup>(2)</sup> Includes amounts for elimination of intercompany revenues and expenses.

(Dollars in millions)							
	As of June 30, 2016	Dec	As of cember 31, 2015		As of June 30, 2016	Dec	As of cember 31, 2015
	(Unaudited)				 (Unaudited)		
Assets				Liabilities			
Investments:							
Fixed maturities, at fair value (see pages 13 and 14)							
(amortized cost, \$18,745 and \$18,456) \$	20,538	\$	19,455	Contractholder deposit funds	\$ 8,464	\$	8,443
Equity securities, at fair value				Future policy benefits	9,953		9,479
(cost, \$184 and \$190)	181		190	Unpaid claims and claim expenses	4,831		4,574
Commercial mortgage loans (see page 15)	1,814		1,864	Global Health Care medical costs payable	2,577		2,355
Policy loans	1,442		1,419	Unearned premiums	618	_	629
Other long-term investments	1,419		1,404	Total insurance and contractholder liabilities	26,443		25,480
Short-term investments	469	_	381				
Total investments	25,863		24,713	Accounts payable, accrued expenses and other liabilities	6,569		6,493
				Short-term debt	300		149
				Long-term debt	4,789		5,020
Cash and cash equivalents	2,454		1,968	Separate account liabilities	7,970	_	7,833
Premiums, accounts and notes receivable, net	4,329		3,694	Total liabilities	46,071		44,975
Reinsurance recoverables (1)	6,705		6,813				
Deferred policy acquisition costs	1,785		1,659	Redeemable noncontrolling interests	71		69
Property and equipment	1,556		1,534				
Deferred tax assets, net	210		379	Shareholders' Equity			
Goodwill	6,017		6,019				
Other assets, including other intangibles (2)	2,617		2,476	Common stock	74		74
Separate account assets	7,970		7,833	Additional paid-in capital	2,879		2,859
				Accumulated other comprehensive loss	(844)		(1,250)
				Retained earnings	13,046		12,121
				Less treasury stock, at cost	(1,799)	_	(1,769)
				Total shareholders' equity	13,356	_	12,035
				Noncontrolling interests	8	_	9
				Total equity	13,364	-	12,044
Total assets \$	59,506	\$	57,088	Total liabilities and equity	\$ 59,506	\$	57,088

<sup>(1)</sup> Includes \$5.7 billion as of June 30, 2016 and \$5.8 billion as of December 31, 2015 related to: 1) the sale of Cigna's Individual Life & Annuity business in 1998 and Cigna's Retirement Benefits business in 2004, which were primarily in the form of reinsurance arrangements; and 2) the reinsurance transaction with Berkshire in 2013. Corresponding liabilities are primarily reported in Contractholder deposit funds and Future policy benefits.

<sup>(2)</sup> Includes recoverables of \$1.0 billion as of June 30, 2016 and \$0.9 billion as of December 31, 2015 related to the GMIB liability.

#### Cigna Corporation Summary of Fixed Maturities (unaudited) Asset Quality / Type Fair Value

(Dollars in millions)

		As of June 30, 2016							
Sector	F	Public		Private	Total <sup>(1)</sup>	% of Fixed Maturities			
United States Government	\$	751	\$	- \$	751	4%			
States and Local Government		1,576		-	1,576	8%			
Foreign Government		2,191		79	2,270	11%			
Government		4,518		79	4,597	23%			
Basic Industry		1,581		1,025	2,606	13%			
Capital Goods		775		1,022	1,797	9%			
Communications		896		20	916	4%			
Consumer		2,371		936	3,307	16%			
Electric and Utility		906		1,101	2,007	10%			
Energy and Natural Gas		1,021		624	1,645	8%			
Financial		2,396		599	2,995	14%			
Other		68		71	139	1%			
Corporate		10,014		5,398	15,412	75%			
Mortgage-Backed		38		-	38	0%			
Foreign Bank Obligations (2)		-		156	156	0%			
Other Asset-Backed		54		281	335	2%			
Mortgage and other asset-backed		92		437	529	2%			
Total Fixed Maturities (3)	\$	14,624	\$	5,914 \$	20,538	100%			
% of Fixed Maturities		71%		29%	100%				

			As of December	r 31,	2015	
Р	Public		Private		Total (1)	% of Fixed Maturities
\$	779	\$	-	\$	779	4%
	1,641		-		1,641	9%
	1,948		66		2,014	10%
	4,368		66		4,434	23%
	1,425		1,008		2,433	12%
	713		1,057		1,770	9%
	849		24		873	5%
	2,149		1,002		3,151	16%
	845		898		1,743	9%
	857		611		1,468	8%
	2,182		565		2,747	14%
	188		75		263	1%
	9,208		5,240		14,448	74%
	49		_		49	0%
	-		237		237	1%
	51		236		287	2%
	100		473		573	3%
\$	13,676	\$	5,779	\$	19,455	100%
-	70%		30%		100%	<del></del>

- (1) 89% of fixed maturities were investment grade as of June 30, 2016 and December 31, 2015. The remaining fixed maturities were below investment grade holdings and invested mainly in corporate debt, split relatively evenly between public and private placements.
- (2) Approximately 90% of foreign bank obligations for the period ended June 30, 2016 and 60% for the period ended December 31, 2015, were collateralized by US government sponsored securities.
- (3) Problem and potential problem bonds at amortized cost, net of impairments, were \$16 million as of June 30, 2016 and \$34 million as of December 31, 2015. For more information, please refer to Cigna's Form 10-Q for the period ended June 30, 2016 expected to be filed on July 29, 2016.

### Cigna Corporation Summary of Fixed Maturities (unaudited) Analysis of Amortized Cost vs. Fair Value

(Dollars in millions)

		As of June 30, 2016								
Sector		Amortized Cost		Unrealized Appreciation		Unrealized Depreciation		Fair Value		
United States Government	\$	448	\$	303	\$	-	\$	751		
State and Local Government		1,411		165		-		1,576		
Foreign Government		2,062		209		1		2,270		
Government	-	3,921	-	677		. 1		4,597		
Basic Industry		2,441		195		30		2,606		
Capital Goods		1,655		145		3		1,797		
Communications		846		71		1		916		
Consumer		3,063		248		4		3,307		
Electric and Utility		1,794		217		4		2,007		
Energy and Natural Gas		1,555		108		18		1,645		
Financial		2,841		155		1		2,995		
Other		133		6		-		139		
Corporate		14,328		1,145		61		15,412		
Mortgage-Backed		37		1		-		38		
Foreign Bank Obligations		135		23		2		156		
Other Asset-Backed		324		14		3		335		
Mortgage and other asset-backed		496		38		5		529		
Total Fixed Maturities	\$	18,745	\$	1,860	\$	67	\$	20,538		

	As of Dec	embe	r 31, 2015	
Amortized Cost	Unrealized Appreciation		Unrealized Depreciation	Fair Value
\$ 528	\$ 251	\$	-	\$ 779
1,496	147		2	1,641
1,870	147		3	2,014
3,894	545		5	 4,434
2,403	101		71	2,433
1,695	93		18	1,770
836	43		6	873
3,042	130		21	3,151
1,648	113		18	1,743
1,478	49		59	1,468
2,660	97		10	2,747
260	6		3	263
14,022	632		206	14,448
48	2		1	49
210	30		3	237
282	9		4	287
540	41		8	573
\$ 18,456	\$ 1,218	\$	219	\$ 19,455

(Dollars in millions)

		•	Property	Туре	•	•	•	
Geographic Region	Office Buildings	Apartment Buildings	Industrial	Hotels	Retail	Other	Total (1)	% of Mortgage Loans
Massachusetts	\$ 100 \$	56	\$ 7	\$ 89	- \$	\$ -	\$ 252	14%
Other (2)	-	<u> </u>	=		- 15	-	15	1%
New England	100	56	7	89	15	-	267	15%
New York	76	55	-		-	-	131	7%
New Jersey	40	<u> </u>	56		= =	-	96	5%
Middle Atlantic	116	55	56		<u>-</u>	-	227	12%
Virginia	133	-	-	5	-	-	184	10%
North Carolina	-	45	30		-	-	75	4%
Maryland	36	-	-	20	-	8	64	4%
Other (2)	-	20	9		- 14		. 43	2%
South Atlantic	169	65	39	7	14	8	366	20%
Texas	33	19	2		. <u>-</u>	-	54	3%
Illinois	46	-	-		-	-	46	3%
Other (2)	-	3	. 78			<u> </u>	81	4%
Central	79	22	80		<u> </u>	-	181	10%
Arizona	-	20	=	32	-	-	. 52	3%
Mountain	-	20	-	3:		-	52	3%
California	195	118	119	6	5 127	-	624	34%
Oregon	33	28	4		- 18	-	83	5%
Other (2)	-	14	=		= =	-	14	1%
Pacific	228	160	123	6	145	-	721	40%
Totals	\$ 692 \$	378	\$ 305	\$ 25	' \$ 174	\$ 8	\$ 1,814	100%
% of Mortgage Loans	38%	21%	17%	149	6 10%	0%	100%	
Loan to Value Ratio (3)	53%	58%	60%	669	6 53%	56%	57%	

- (1) Problem and potential problem commercial mortgage loans carried at amortized cost, net of impairments, were \$112 million and \$139 million as of June 30, 2016 and December 31, 2015, respectively. For more information, please refer to the Investment Assets section in Management's Discussion and Analysis within Cigna's Form 10-Q for the period ended June 30, 2016, expected to be filed on July 29, 2016.
- (2) Represents states in a region with a concentration of less than 3%.
- (3) The Loan to Value Ratios on the commercial mortgage loans that Cigna holds in its portfolio leverage internal valuations, which are estimates based on the most recent full year financial statements and budgets/projections for the next year, considering occupancy, rental rates, operating costs, and other relevant information. The values are primarily determined as part of an annual review process, which was completed in the second quarter of 2016. For more information, please refer to Cigna's Form 10-Q for the period ended June 30, 2016, expected to be filed on July 29, 2016.

#### **Cigna Corporation**

Condensed Consolidated Statements of Cash Flows (unaudited)

(Dollars in millions)	Six Months	Ended June 30,	
	2016	2015	
CASH FLOWS FROM OPERATING ACTIVITIES			
Net income	\$ 1,017	\$ 1,115	
Adjustments to reconcile net income to net cash provided by / (used in) operating activities:			
Depreciation and amortization	310	302	
Realized investment gains	(35)	(94)	
Deferred income taxes	(17)	(8)	
Net changes in assets and liabilities, net of non-operating effects:			
Premiums, accounts and notes receivable	(520)	(1,007)	
Reinsurance recoverables	(4)	(53)	
Deferred policy acquisition costs	(123)	(112)	
Other assets	(83)	41	
Insurance liabilities	607	542	
Accounts payable, accrued expenses and other liabilities (1)	(58)	216	
Current income taxes	54	117	
Loss on extinguishment of debt	-	100	
Other, net (2)	48	24	
Net cash provided by operating activities (2)	1,196	1,183	
Net cash used in investing activities	(501)	(96)	
Net cash provided by (used in) financing activities (2)	(223)	(520)	
Effect of foreign currency rate changes on cash and cash equivalents	14	(18)	
Net increase (decrease) in cash and cash equivalents	486	549	
Cash and cash equivalents, beginning of year	1,968	1,420	
Cash and cash equivalents, end of period	\$ 2,454	\$ 1,969	

<sup>(1)</sup> There were no pre-tax domestic qualified pension plan contributions made for the periods ended June 30, 2016 and less than \$1 million for the period ended June 30, 2015.

<sup>(2)</sup> As required by the adoption of ASU 2016-09, the Company retrospectively reclassified \$74 million of cash payments from operating to financing activities for the six months ended June 30, 2015. These payments were related to employee tax obligations associated with stock compensation. The comparable amount reported in financing activities for the six months ended June 30, 2016 was \$68 million.