

Cigna Corporation

Quarterly Financial Supplement September 30, 2013

This document is dated October 31, 2013. The data contained in this document may not be accurate after such date and Cigna does not undertake to update or keep it accurate after such date.



Cigna Corporation
September 30, 2013 Quarterly Financial Supplement
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BASIS OF PRESENTATION:

All dollar amounts are in millions, unless otherwise noted. Certain reclassifications have been made to conform prior period results to the current presentation.

Cigna measures the financial results of its segments using "segment earnings (loss)," which is defined as shareholders' net income (loss) before net realized investment gains (losses). Special items are identified and quantified on page 3. Adjusted income (loss) from operations is defined as segment earnings excluding special items and results of Cigna's guaranteed minimum income benefits business. Adjusted income (loss) from operations is a measure of profitability used by Cigna's management because it presents the underlying results of operations of Cigna's businesses and permits trend analysis. Cigna's Consolidated Operating Revenues exclude hedge gains (losses) from the Run-off Reinsurance business and net realized investment results. This measure is used by Cigna's management because it presents the underlying revenue of Cigna's operating businesses. These measures are not determined in accordance with accounting principles generally accepted in the United States of America (GAAP) and should not be viewed as a substitute for shareholders' net income and segment revenues determined in accordance with GAAP.

On February 4, 2013, Cigna entered into a definitive agreement with Berkshire Hathaway to effectively exit the Run-off Reinsurance businesses. As a result of this transaction, in the first quarter of 2013 Cigna recorded an after-tax charge of \$507 million as a special item in the Run-Off Reinsurance segment. For more information, see Note 6 in Cigna's Form 10-Q for the period ended September 30, 2013 expected to be filed on October 31, 2013.

Effective December 31, 2012, Cigna changed its external reporting segments. The primary change was that the two businesses that comprised the former International segment (international health care and supplemental health, life and accident) are now reported as follows: 1) substantially all of the international health care business (comprised primarily of the global health benefits business) is now combined with the former Health Care segment and renamed Global Health Care; and 2) the supplemental health, life and accident business is now a separate reporting segment named Global Supplemental Benefits. In addition, certain disability and life products, previously reported in the former Health Care segment, are now reported in the Group Disability and Life segment. Prior period segment information has been conformed to the current reporting segments. Please refer to the Fourth Quarter 2012 Quarterly Financial Supplement for the impact of the segment changes on previously reported results.

Cigna Corporation
Financial Highlights (unaudited)

(Dollars in millions, except per share amounts)

	Three Months Ended September 30,			Nine Months Ended September 30,		
	2013	2012	% Change	2013	2012	% Change
SEGMENT REVENUES						
Global Health Care	\$ 6,316	\$ 5,835	8 %	\$ 18,941	\$ 17,127	11 %
Global Supplemental Benefits	663	522	27	1,947	1,475	32
Group Disability and Life	930	849	10	2,791	2,528	10
Ongoing operations	7,909	7,206	10	23,679	21,130	12
Run-off Reinsurance, Other Operations and Corporate	130	148	(12)	397	455	(13)
Total operating revenue	8,039	7,354	9	24,076	21,585	12
Run-off Reinsurance hedge loss	-	(42)	-	(39)	(106)	63
Net realized investment gains	27	11	145	192	20	860
Total Revenues	\$ 8,066	\$ 7,323	10 %	\$ 24,229	\$ 21,499	13 %
ADJUSTED INCOME (LOSS) FROM OPERATIONS						
Global Health Care	\$ 424	\$ 419	1 %	\$ 1,254	\$ 1,083	16 %
Global Supplemental Benefits	39	40	(3)	143	110	30
Group Disability and Life	92	66	39	245	225	9
Ongoing operations	555	525	6	1,642	1,418	16
Run-off Reinsurance, Other Operations and Corporate	(19)	(36)	47	(97)	(136)	29
Total	\$ 536	\$ 489	10 %	\$ 1,545	\$ 1,282	21 %
Diluted earnings per share - adjusted income from operations	\$ 1.89	\$ 1.69	12 %	\$ 5.39	\$ 4.42	22 %

CUSTOMER RELATIONSHIPS

(Relationships, lives and policies in thousands)

	As of September 30,			As of December 31	
	2013	2012	% Change	2012	% Change
Global Health Care Medical Customers: (see page 8)	14,300	13,971	2 %	14,045	2 %
Other Customer Relationships: (see page 8)					
Behavioral care	22,564	21,544	5	21,750	4
Dental	12,091	11,387	6	11,392	6
Pharmacy	7,000	6,721	4	6,772	3
Medicare Part D	1,195	1,265	(6)	1,264	(5)
Global Supplemental Benefit Policies (see page 10) ⁽¹⁾	11,823	9,438	25	11,436	3
Group Disability and Life covered lives (estimated) ⁽²⁾	12,100	11,000	10	12,100	-
Total customer relationships	81,073	75,326	8 %	78,759	3 %

Effective December 31, 2012, Cigna changed its reporting segments. Prior period segment information has been conformed to the current reporting segments. See the "Basis of Presentation" for additional information.

(1) Policies from the China Joint Venture have not been included (see page 10).

(2) Reflects amounts estimated at December 31, 2012 and 2011 as disclosed in Cigna's 2012 and 2011 Form 10-Ks.

Cigna Corporation
Income and Per Share Data (unaudited)

(Dollars in millions, except per share amounts)

	Three Months Ended September 30,			Nine Months Ended September 30,		
	2013	2012	% Change	2013	2012	% Change
ADJUSTED INCOME (LOSS) FROM OPERATIONS						
Global Health Care	\$ 424	\$ 419	1 %	\$ 1,254	\$ 1,083	16 %
Global Supplemental Benefits	39	40	(3)	143	110	30
Group Disability and Life	92	66	39	245	225	9
Run-off Reinsurance	-	(7)	-	(4)	(29)	86
Other Operations	35	22	59	74	63	17
Corporate	(54)	(51)	(6)	(167)	(170)	2
Total	\$ 536	\$ 489	10 %	\$ 1,545	\$ 1,282	21 %
SHAREHOLDERS' NET INCOME						
Segment Earnings (Loss)						
Global Health Care ^{(1), (4), (5), (6)}	\$ 424	\$ 377	12 %	\$ 1,230	\$ 1,021	20 %
Global Supplemental Benefits ⁽⁴⁾	39	34	15	143	104	38
Group Disability and Life ^{(3), (4)}	92	64	44	194	223	(13)
Run-off Reinsurance ⁽²⁾	-	25	-	(486)	(7)	-
Other Operations	35	22	59	74	63	17
Corporate ⁽⁵⁾	(54)	(63)	14	(167)	(203)	18
Total	536	459	17	988	1,201	(18)
Net realized investment gains, net of taxes	17	7	143	127	16	694
Shareholders' net income	\$ 553	\$ 466	19 %	\$ 1,115	\$ 1,217	(8) %
DILUTED EARNINGS PER SHARE						
Adjusted income from operations	\$ 1.89	\$ 1.69	12 %	\$ 5.39	\$ 4.42	22 %
Results of guaranteed minimum income benefits business, after-tax	-	0.11	(100)	0.09	0.07	29
Net realized investment gains, net of taxes	0.06	0.02	200	0.44	0.06	-
Special items, after-tax	-	(0.21)	-	(2.03)	(0.35)	(480)
Shareholders' net income	\$ 1.95	\$ 1.61	21 %	\$ 3.89	\$ 4.20	(7) %
Weighted Average Shares (in thousands)	283,563	289,875	(2) %	286,615	289,807	(1) %
	As of September 30,			As of December 31,		
	2013	2012		2012		
Common shares outstanding (in thousands)	277,086	286,706	(3) %	285,829		(3) %

Effective December 31, 2012, Cigna changed its reporting segments. Prior period segment information has been conformed to the current reporting segments. See the "Basis of Presentation" for additional information.

Special Items

- (1) The nine months ended September 30, 2013 include a pre-tax charge of \$37 million (\$24 million after-tax) related to the Pharmacy Benefits Manager ("PBM") services agreement with Catamaran.
- (2) The nine months ended September 30, 2013 include a pre-tax charge of \$781 million (\$507 million after-tax) related to the transaction with Berkshire to effectively exit the Run-off Reinsurance business.
- (3) The nine months ended September 30, 2013 include a pre-tax charge of \$77 million (\$51 million after-tax) related to a disability claims regulatory matter in the Group Disability and Life segment.
- (4) The three months and nine ended September 30, 2012 include a pre-tax charge of \$77 million (\$50 million after-tax) for a realignment and efficiency plan: \$65 million pre-tax (\$42 million after-tax) in Global Health Care; \$9 million pre-tax (\$6 million after-tax) in Global Supplemental Benefits and \$3 million pre-tax (\$2 million after-tax) in Group Disability and Life.
- (5) The three months ended September 30, 2012 include a pre-tax charge of \$12 million (\$12 million after-tax) in Corporate for costs associated with the 2012 acquisition of HealthSpring. The nine months ended September 30, 2012 include a pre-tax charge of \$53 million (\$40 million after-tax) for costs associated with the 2012 acquisition of HealthSpring: \$42 million pre-tax (\$33 million after-tax) in Corporate and \$11 million pre-tax (\$7 million after-tax) in Global Health Care.
- (6) The nine months ended September 30, 2012 include a pre-tax charge of \$20 million (\$13 million after-tax) resulting from a litigation matter in Global Health Care.

Cigna Corporation
Supplemental Financial Information (unaudited)
Reconciliation of Adjusted Income (Loss) from Operations to Shareholders' Net Income

(Dollars in millions, except per share amounts)

	Diluted Earnings Per Share		Consolidated		Global Health Care		Global Supplemental Benefits		Group Disability and Life		Run-off Reinsurance		Other Operations		Corporate	
	2013	2012	2013	2012	2013	2012	2013	2012	2013	2012	2013	2012	2013	2012	2013	2012
	Three Months Ended September 30,															
Adjusted income (loss) from operations	\$1.89	\$1.69	\$536	\$489	\$424	\$419	\$39	\$40	\$92	\$66	\$-	\$(7)	\$35	\$22	\$(54)	\$(51)
Results of guaranteed minimum income benefits business	-	0.11	-	32	-	-	-	-	-	-	-	32	-	-	-	-
Special items, after-tax:																
Charge for realignment and efficiency plan	-	(0.17)	-	(50)	-	(42)	-	(6)	-	(2)	-	-	-	-	-	-
Costs associated with acquisitions	-	(0.04)	-	(12)	-	-	-	-	-	-	-	-	-	-	-	(12)
Segment earnings (loss)	1.89	1.59	536	459	\$424	\$377	\$39	\$34	\$92	\$64	\$-	\$25	\$35	\$22	\$(54)	\$(63)
Net realized investment gains, net of taxes	0.06	0.02	17	7												
Shareholders' net income	\$1.95	\$1.61	\$553	\$466												

	Diluted Earnings Per Share		Consolidated		Global Health Care		Global Supplemental Benefits		Group Disability and Life		Run-off Reinsurance		Other Operations		Corporate	
	2013	2012	2013	2012	2013	2012	2013	2012	2013	2012	2013	2012	2013	2012	2013	2012
	Nine Months Ended September 30,															
Adjusted income (loss) from operations	\$5.39	\$4.42	\$1,545	\$1,282	\$1,254	\$1,083	\$143	\$110	\$245	\$225	\$(4)	\$(29)	\$74	\$63	\$(167)	\$(170)
Results of guaranteed minimum income benefits business	0.09	0.07	25	22	-	-	-	-	-	-	25	22	-	-	-	-
Special items, after-tax:																
Costs associated with PBM services agreement	(0.08)	-	(24)	-	(24)	-	-	-	-	-	-	-	-	-	-	-
Charge related to reinsurance transaction	(1.77)	-	(507)	-	-	-	-	-	-	-	(507)	-	-	-	-	-
Charge for disability claims regulatory matter	(0.18)	-	(51)	-	-	-	-	-	(51)	-	-	-	-	-	-	-
Charge for realignment and efficiency plan	-	(0.17)	-	(50)	-	(42)	-	(6)	-	(2)	-	-	-	-	-	-
Costs associated with acquisitions	-	(0.14)	-	(40)	-	(7)	-	-	-	-	-	-	-	-	-	(33)
Litigation matters	-	(0.04)	-	(13)	-	(13)	-	-	-	-	-	-	-	-	-	-
Segment earnings (loss)	3.45	4.14	988	1,201	1,230	1,021	143	104	194	223	(486)	(7)	74	63	(167)	(203)
Net realized investment gains, net of taxes	0.44	0.06	127	16												
Shareholders' net income	\$3.89	\$4.20	\$1,115	\$1,217												

Effective December 31, 2012, Cigna changed its reporting segments. Prior period segment information has been conformed to the current reporting segments. See the "Basis of Presentation" for additional information.

Cigna Corporation
Consolidated Income Statements (unaudited)

(Dollars in millions)

	Three Months Ended September 30,			Nine Months Ended September 30,		
	2013	2012	% Change	2013	2012	% Change
Revenues:						
Premiums and fees	\$ 7,206	\$ 6,602	9 %	\$ 21,692	\$ 19,360	12 %
Net investment income	297	283	5	873	854	2
Mail order pharmacy revenues	471	401	17	1,333	1,189	12
Other revenues	<u>65</u>	<u>68</u>	(4)	<u>178</u>	<u>182</u>	(2)
Total operating revenues	8,039	7,354	9	24,076	21,585	12
Run-off Reinsurance hedge loss ⁽¹⁾	-	(42)	(100)	(39)	(106)	63
Net realized investment gains	<u>27</u>	<u>11</u>	145	<u>192</u>	<u>20</u>	860
Total revenues	<u>8,066</u>	<u>7,323</u>	10	<u>24,229</u>	<u>21,499</u>	13
Benefits and Expenses:						
Global Health Care medical claims expense	3,913	3,561	10	11,864	10,584	12
Other benefit expenses excluding special items	1,031	911	13	3,088	2,648	17
Mail order pharmacy cost of goods sold	390	324	20	1,096	975	12
Guaranteed minimum income benefits fair value (gain) loss excluding special items	-	(53)	(100)	(45)	(33)	
Operating expenses excluding special items	1,933	1,773	9	5,691	5,317	7
Special items (See details on page 2)	<u>-</u>	<u>89</u>	-	<u>895</u>	<u>150</u>	497
Total benefits and expenses	<u>7,267</u>	<u>6,605</u>	10	<u>22,589</u>	<u>19,641</u>	15
Income before income taxes	<u>799</u>	<u>718</u>	11	<u>1,640</u>	<u>1,858</u>	(12)
Income taxes:						
Current	205	228	(10)	285	574	(50)
Deferred	<u>41</u>	<u>24</u>	71	<u>237</u>	<u>67</u>	254
Total taxes	246	252	(2)	522	641	(19)
Net income	553	466	19	1,118	1,217	(8)
Less: net income attributable to redeemable noncontrolling interest	-	-	-	3	-	-
Shareholders' net income	\$ 553	\$ 466	19 %	\$ 1,115	\$ 1,217	(8) %

Effective December 31, 2012, Cigna changed its reporting segments. Reclassifications within certain captions in the Consolidated Income Statements occurred primarily as a result of these changes. There was no change to historically reported consolidated shareholders' net income. Prior periods have been conformed to the current presentation.

(1) Includes pre-tax losses from futures and swaps contracts entered into prior to February 4, 2013 as part of a dynamic hedge program to manage equity and growth interest rate risks in Cigna's Run-off Reinsurance operations. Cigna recorded related offsets in Benefits and Expenses to adjust liabilities for reinsured guaranteed minimum death benefit and guaranteed minimum income benefit contracts. These hedge programs were terminated after February 4, 2013 as a result of the transaction with Berkshire in which Cigna effectively exited the Run-off Reinsurance business. For more information, please refer to Cigna's Form 10-Q for the period ended September 30, 2013 expected to be filed on October 31, 2013.

Cigna Corporation
Global Health Care
Segment Earnings (unaudited)

(Dollars in millions)

	Three Months Ended September 30,			Nine Months Ended September 30,		
	2013	2012	% Change	2013	2012	% Change
Revenues:						
Premiums and fees	\$ 5,699	\$ 5,307	7 %	\$ 17,210	\$ 15,574	11 %
Net investment income	86	64	34	243	191	27
Mail order pharmacy revenues	471	401	17	1,333	1,189	12
Other revenues	60	63	(5)	155	173	(10)
Segment revenues	<u>6,316</u>	<u>5,835</u>	8	<u>18,941</u>	<u>17,127</u>	11
Benefits and Expenses:						
Global Health Care medical claims expense	3,913	3,561	10	11,864	10,584	12
Mail order pharmacy cost of goods sold	390	324	20	1,096	975	12
Operating expenses excluding special items	1,375	1,298	6	4,054	3,871	5
Special items (See details on page 2)	-	65	-	37	96	(61)
Benefits and expenses	<u>5,678</u>	<u>5,248</u>	8	<u>17,051</u>	<u>15,526</u>	10
Income before income taxes	638	587	9	1,890	1,601	18
Income taxes	214	210	2	660	580	14
Segment earnings, after-tax	424	377	12	1,230	1,021	20
Less: Special items, after-tax (See details on page 2)	-	(42)	-	(24)	(62)	61
Adjusted income from operations	\$ 424	\$ 419	1 %	\$ 1,254	\$ 1,083	16 %
Net realized investment gains, net of taxes	\$ 14	\$ 3	367 %	\$ 65	\$ 7	829 %

The financial results of HealthSpring are included in the Global Health Care segment from the date of acquisition, which was January 31, 2012.

Effective December 31, 2012, the Global Health Care segment includes Cigna's international health care business, previously reported in the former International segment, and excludes certain disability and life business which is now reflected in the Group Disability and Life segment. Prior periods have been conformed to the current segment presentation.

Cigna Corporation
Global Health Care
Revenue Analysis (unaudited)

(Dollars in millions)	Three Months Ended September 30,			Nine Months Ended September 30,		
	2013	2012	% Change	2013	2012	% Change
Premiums:						
Guaranteed cost	\$ 1,123	\$ 1,075	4 %	\$ 3,338	\$ 3,160	6 %
Experience-rated ⁽¹⁾	570	480	19	1,710	1,510	13
Stop loss	479	422	14	1,410	1,242	14
International health care	433	413	5	1,315	1,222	8
Dental	285	251	14	850	744	14
Medicare	1,404	1,342	5	4,255	3,653	16
Medicaid	81	60	35	235	135	74
Medicare Part D	302	322	(6)	1,089	1,105	(1)
Other	185	168	10	549	501	10
Total Premiums	4,862	4,533	7	14,751	13,272	11
Fees, including international health care	837	774	8	2,459	2,302	7
Premiums and Fees	5,699	5,307	7	17,210	15,574	11
Mail order pharmacy revenues ⁽²⁾	471	401	17	1,333	1,189	12
Other revenues ⁽³⁾	60	63	(5)	155	173	(10)
Net investment income	86	64	34	243	191	27
Segment revenues	\$ 6,316	\$ 5,835	8 %	\$ 18,941	\$ 17,127	11 %

The financial results of HealthSpring are included with the Global Health Care segment from the date of acquisition, which was January 31, 2012. Effective December 31, 2012, the Global Health Care segment also includes Cigna's international health care business, previously reported in the former International segment, and excludes certain disability and life business which is now reflected in the Group Disability and Life segment. Prior periods have been conformed to the current segment presentation.

- (1) Includes minimum premium business that has a risk profile similar to experience-rated funding arrangements. The risk portion of minimum premium revenue is reported in experience-rated medical premium whereas the self-funding portion of minimum premium revenue is reported in fees. Also, includes certain non-participating cases for which special customer level reporting of experience is required.
- (2) Reflects revenues for non-risk mail order pharmacy fulfillment services.
- (3) Includes non-risk revenues for direct channel specialty products and revenues for management services provided to independent physician associations and health plans.

Cigna Corporation
Global Health Care
Ratio Analysis (unaudited)

RATIOS:	Three Months Ended September 30,			Change <i>Better (Worse)</i>	Nine Months Ended September 30,		
	2013	2012			2013	2012	
Guaranteed Cost care ratio ⁽¹⁾	82.9 %	80.2 %	(2.7)	79.8 %	78.9 %	(0.9)	
Medicare Advantage care ratio	85.5 %	80.0 %	(5.5)	84.2 %	80.5 %	(3.7)	
Medicare Part D care ratio	69.9 %	69.8 %	(0.1)	88.2 %	87.1 %	(1.1)	
Operating Expense ratio ⁽²⁾	21.8 %	22.2 %	0.4	21.4 %	22.6 %	1.2	

The financial results of HealthSpring are included with the Global Health Care segment from the date of acquisition, which was January 31, 2012. Effective December 31, 2012, the Global Health Care segment also includes Cigna's international health care business, previously reported in the former International segment, and excludes certain disability and life business which is now reflected in the Group Disability and Life segment. Prior periods have been conformed to the current segment presentation.

(1) Excludes the stop loss products associated with experience-rated and service customers and Cigna's international health care business, and includes rebates calculated in accordance with the Patient Protection and Affordable Care Act.

(2) Excludes Special Items (see details on page 2).

Cigna Corporation
Global Health Care
Estimated Covered Lives (unaudited)

COVERED LIVES BY FUNDING TYPE:	As of September 30,			As of December 31,		
	2013	2012	% Change	2012	% Change	
<i>(Lives in thousands)</i>						
Medical customers: ⁽¹⁾						
Commercial risk:						
U.S. Guaranteed cost	1,119	1,119	- %	1,135	(1) %	
U.S. Experience-rated ⁽²⁾	789	762	4	786	-	
International health care - risk	773	736	5	744	4	
Total commercial risk	2,681	2,617	2	2,665	1	
Medicare	463	420	10	426	9	
Medicaid	25	21	19	23	9	
Total risk	3,169	3,058	4	3,114	2	
Total service, including international health care	11,131	10,913	2	10,931	2	

Total medical customers **14,300** **13,971** **2 %** **14,045** **2 %**

Other Customer Relationships:

Behavioral care ⁽³⁾	22,564	21,544	5 %	21,750	4 %
Dental ⁽³⁾	12,091	11,387	6 %	11,392	6 %
Pharmacy ⁽³⁾	7,000	6,721	4 %	6,772	3 %
Medicare Part D ⁽⁴⁾	1,195	1,265	(6) %	1,264	(5) %

Effective December 31, 2012, the Global Health Care segment includes international health care customers. Prior periods have been conformed to the current presentation.

(1) Includes individuals who meet any one of the following criteria: are covered under an insurance policy or service agreement issued by Cigna; have access to Cigna's provider network for covered services under their medical plan; or have medical claims that are administered by Cigna.

(2) Includes minimum premium customers, who have a risk profile similar to experience-rated customers. Also, includes certain non-participating cases for which special customer-level reporting of experience is required.

(3) Reflects customer relationships with Cigna's dental, managed pharmacy, or behavioral care programs. These customers may also be medical customers, or they may have stand-alone dental, managed pharmacy, or behavioral care coverage. Behavioral customer relationships exclude certain wellness programs. Behavioral and dental customer relationships exclude international health care business.

(4) Reflects customers enrolled in Cigna's Medicare Part D program, which provides access to prescription medications through a nationwide pharmacy network.

COVERED LIVES BY MARKET SEGMENT: ⁽⁵⁾	As of September 30,			As of December 31,		
	2013	2012 ⁽⁶⁾	% Change	2012 ⁽⁶⁾	% Change	
<i>(Lives in thousands)</i>						
Medical customers: ⁽¹⁾						
U.S. Commercial:						
National Accounts	3,942	4,129	(5) %	4,102	(4) %	
Middle Market	7,435	7,150	4	7,193	3	
Select	944	827	14	851	11	
Individual	232	180	29	196	18	
Small	3	4	(25)	4	(25)	
Total U.S. Commercial	12,556	12,290	2	12,346	2	
International	1,256	1,240	1	1,250	-	
Total Commercial	13,812	13,530	2	13,596	2	
Medicare	463	420	10	426	9	
Medicaid	25	21	19	23	9	
Total Government	488	441	11	449	9	

Total medical customers **14,300** **13,971** **2 %** **14,045** **2 %**

(5) Market Segments are defined as follows:

- ~ the National Accounts market segment includes multi-site employers with more than 5,000 employees;
- ~ the Middle Market segment includes multi-site employers with more than 250 but fewer than 5,000 employees, single-site employers with more than 250 employees, and certain customers from alternative distribution methods and third party administrator solutions;
- ~ the Select market segment includes employers with more than 50 but fewer than 250 employees; and
- ~ the Small market segment includes employers with 2-50 employees. Cigna has made a strategic business decision to exit this Market Segment.
- ~ the International health care segment is focused on health care products and services to meet the needs of local and multinational companies and organizations and their local and globally mobile employees and dependents.

(6) Prior year lives have been reclassified to reflect market segment transfers resulting primarily from increased/decreased enrollment at the account level.

Cigna Corporation
Global Supplemental Benefits
Segment Earnings (unaudited)

<i>(Dollars in millions)</i>	Three Months Ended September 30,			Nine Months Ended September 30,		
	2013	2012	% Change	2013	2012	% Change
Revenues:						
Premiums and fees	\$ 634	\$ 493	29 %	\$ 1,851	\$ 1,392	33 %
Net investment income	25	22	14	75	65	15
Other revenues	4	7	(43)	21	18	17
Segment revenues	<u>663</u>	<u>522</u>	27	<u>1,947</u>	<u>1,475</u>	32
Benefits and Expenses:						
Benefit expenses	332	251	32	961	699	37
Operating expenses ⁽¹⁾	280	217	29	792	638	24
Special items (See details on page 2)	-	9	-	-	9	-
Benefits and expenses	<u>612</u>	<u>477</u>	28	<u>1,753</u>	<u>1,346</u>	30
Income before income taxes	51	45	13	194	129	50
Income taxes	12	11	9	48	25	92
Income attributable to redeemable noncontrolling interest	-	-	-	3	-	-
Segment earnings, after-tax	39	34	15	143	104	38
Less: Special items, after-tax (See details on page 2)	-	(6)	-	-	(6)	-
Adjusted income from operations	\$ 39	\$ 40	(3) %	\$ 143	\$ 110	30 %
Net realized investment gains (losses), net of taxes	\$ (1)	\$ 1	- %	\$ 5	\$ 4	25 %

Effective December 31, 2012, Cigna's Global Supplemental Benefits segment includes supplemental health, life and accident products previously reported in the former International segment. Prior period amounts have been conformed to the new segment presentation.

Global Supplemental Benefits' segment results include the financial results of the following 2012 acquisitions: Great American Supplemental Benefits, acquired on August 31, and the Turkey Joint Venture, acquired on November 9.

<i>(Dollars in millions)</i>	Three Months Ended September 30,			Nine Months Ended September 30,		
	2013	2012 ⁽²⁾	% Change	2013	2012 ⁽²⁾	% Change
Excluding the Effect of Foreign Currency Movements:						
Premiums and fees	\$ 634	\$ 497	28 %	\$ 1,851	\$ 1,411	31 %
Adjusted income from operations	\$ 39	\$ 41	(5) %	\$ 143	\$ 113	27 %

(1) Operating expenses include policy acquisition expenses of \$162 million for the three months and \$454 million for the nine months ended September 30, 2013 and \$129 million for the three months and \$381 million for the nine months ended September 30, 2012.

(2) Movements in foreign currency exchange rates between reporting periods impact the comparability of reported results. In the table above, 2012 amounts are presented using 2013 actual exchange rates.

Cigna Corporation
Global Supplemental Benefits
Key Metrics (unaudited)

(Dollars in millions)

PREMIUMS AND FEES BY GEOGRAPHY:	Three Months Ended September 30,			Nine Months Ended September 30,		
	2013	2012	% Change	2013	2012	% Change
Korea	\$ 321	\$ 270	19 %	\$ 932	\$ 775	20 %
U.S. ⁽¹⁾	75	25	-	219	25	-
Taiwan	67	65	3	200	194	3
Europe	64	59	8	191	179	7
Indonesia	22	23	(4)	70	68	3
Other	85	51	67	239	151	58
Total ⁽²⁾	\$ 634	\$ 493	29 %	\$ 1,851	\$ 1,392	33 %
China Joint Venture ⁽²⁾	\$ 106	\$ 84	26 %	\$ 303	\$ 238	27 %

NUMBER OF POLICIES:	As of September 30,			As of December 31,	
	2013	2012	% Change	2012	% Change
Global Supplemental Benefits Policies ⁽²⁾	11,823	9,438	25 %	11,436	3 %
China Joint Venture ⁽²⁾	1,066	979	9 %	1,009	6 %

(1) Includes Great American Supplemental Benefits' results since Cigna's August 31, 2012 acquisition.

(2) Cigna owns a 50% noncontrolling interest in its China Joint Venture. Cigna's 50% share of the joint venture's earnings is reported in Other Revenues using the equity method of accounting under GAAP. As such, the premiums and fees and policy counts from the China Joint Venture are not included in Premiums and Fees By Geography or Number of Policies. The China Joint Venture premiums and fees and policy counts are presented above as if Cigna owned 100% of the joint venture for informational purposes only.

Cigna Corporation
Group Disability and Life
Segment Earnings (unaudited)

(Dollars in millions)

	Three Months Ended September 30,			Nine Months Ended September 30,		
	2013	2012	% Change	2013	2012	% Change
Revenues:						
Premiums and fees:						
Life	\$ 383	\$ 355	8 %	\$ 1,159	\$ 1,064	9 %
Disability	402	350	15	1,200	1,036	16
Other	63	70	(10)	193	205	(6)
Total premiums and fees	848	775	9	2,552	2,305	11
Net investment income	82	74	11	238	223	7
Other revenues	-	-	-	1	-	-
Segment revenues	930	849	10	2,791	2,528	10
Benefits and Expenses:						
Benefit expenses excluding special items	614	578	6	1,878	1,672	12
Operating expenses excluding special items	187	177	6	568	536	6
Special items (See details on page 2)	-	3	-	77	3	-
Benefits and expenses	801	758	6	2,523	2,211	14
Income before income taxes	129	91	42	268	317	(15)
Income taxes	37	27	37	74	94	(21)
Segment earnings, after-tax	92	64	44	194	223	(13)
Less: Special items, after-tax (See details on page 2)	-	(2)	-	(51)	(2)	-
Adjusted income from operations	\$ 92	\$ 66	39 %	\$ 245	\$ 225	9 %
Net realized investment gains, net of taxes	\$ 6	\$ 1	- %	\$ 36	\$ 6	- %

Effective December 31, 2012, certain disability and life products previously reported in the former Health Care segment are now reported in the Group Disability and Life segment. Prior periods have been conformed to the current presentation.

Cigna Corporation
Run-off Reinsurance
Segment Earnings (unaudited)

(Dollars in millions)

	Three Months Ended September 30,			Nine Months Ended September 30,		
	2013	2012	% Change	2013	2012	% Change
Revenues:						
Premiums and fees	\$ -	\$ 5	- %	\$ 1	\$ 16	(94) %
Net investment income	2	25	(92)	17	77	(78)
Segment operating revenues	2	30	(93)	18	93	(81)
Run-off reinsurance hedge loss ⁽¹⁾	-	(42)	-	(39)	(106)	63
Segment total revenues	2	(12)	-	(21)	(13)	(62)
Benefits and Expenses:						
Benefit expenses excluding special items	(2)	(4)	50	(26)	8	-
Guaranteed minimum income benefits fair value (gain) loss excluding special items	-	(53)	-	(45)	(33)	(36)
Operating expenses excluding special items	3	7	(57)	16	23	(30)
Special items (See details on page 2)	-	-	-	781	-	-
Benefits and expenses	1	(50)	-	726	(2)	-
Income (loss) before income tax benefits	1	38	(97)	(747)	(11)	-
Income taxes (benefits)	1	13	(92)	(261)	(4)	-
Segment earnings, after-tax	-	25	-	(486)	(7)	-
Less: Results of guaranteed minimum income benefits business, after-tax ⁽²⁾	-	32	-	25	22	14
Less: Special items, after-tax (See details on page 2)	-	-	-	(507)	-	-
Adjusted loss from operations	\$ -	\$ (7)	- %	\$ (4)	\$ (29)	86 %
Net realized investment gains (losses), net of taxes	\$ (4)	\$ 1	- %	\$ 13	\$ -	- %

(1) See the Dynamic Hedge Program discussion on page 4 for further information.

(2) Results of the guaranteed minimum income benefits business include "Guaranteed minimum income benefits fair value (gain) loss," as well as net investment income, income taxes associated with this business, and beginning in 2011 through to the February 4, 2013 reinsurance transaction with Berkshire, the results of futures and interest rate swaps entered into to hedge equity and growth interest rate risk.

Cigna Corporation
Other Operations
Segment Earnings (unaudited)

<i>(Dollars in millions)</i>	Three Months Ended September 30,			Nine Months Ended September 30,		
	2013	2012	% Change	2013	2012	% Change
Revenues:						
Premiums and fees	\$ 25	\$ 22	14 %	\$ 78	\$ 73	7 %
Net investment income	96	96	-	291	293	(1)
Other revenues	13	14	(7)	36	41	(12)
Segment revenues	134	132	2	405	407	-
Benefits and Expenses:						
Benefit expenses	87	86	1	275	269	2
Operating expenses	17	13	31	42	43	(2)
Benefits and expenses	104	99	5	317	312	2
Income before income taxes	30	33	(9)	88	95	(7)
Income taxes (benefits)	(5)	11	-	14	32	(56)
Segment earnings, after-tax	35	22	59	74	63	17
Adjusted income from operations	\$ 35	\$ 22	59 %	\$ 74	\$ 63	17 %
Net realized investment gains (losses), net of taxes	\$ 2	\$ 1	100 %	\$ 8	\$ (1)	- %

Cigna Corporation
Corporate (unaudited)

(Dollars in millions)

	Three Months Ended September 30,			Nine Months Ended September 30,		
	2013	2012	% Change	2013	2012	% Change
Revenues:						
Net investment income	\$ 6	\$ 2	200 %	\$ 9	\$ 5	80 %
Other revenues ⁽¹⁾	<u>(12)</u>	<u>(16)</u>	25	<u>(35)</u>	<u>(50)</u>	30
Segment revenues	<u>(6)</u>	<u>(14)</u>	57	<u>(26)</u>	<u>(45)</u>	42
Benefits and Expenses:						
Operating expenses excluding special items ⁽¹⁾	71	61	16	219	206	6
Special items (See details on page 2)	<u>-</u>	<u>12</u>	-	<u>-</u>	<u>42</u>	-
Benefits and expenses	<u>71</u>	<u>73</u>	(3)	<u>219</u>	<u>248</u>	(12)
Loss before income tax benefits	(77)	(87)	11	(245)	(293)	16
Income tax benefits	<u>(23)</u>	<u>(24)</u>	4	<u>(78)</u>	<u>(90)</u>	13
Segment loss, after-tax	(54)	(63)	14	(167)	(203)	18
Less: Special items, after-tax (See details on page 2)	<u>-</u>	<u>(12)</u>	-	<u>-</u>	<u>(33)</u>	-
Adjusted loss from operations	\$ (54)	\$ (51)	(6) %	\$ (167)	\$ (170)	2 %

(1) Includes amounts for elimination of intercompany revenues and expenses.

Cigna Corporation
Consolidated Balance Sheets

(Dollars in millions)

	As of September 30, 2013 (Unaudited)	As of December 31, 2012		As of September 30, 2013 (Unaudited)	As of December 31, 2012
Assets			Liabilities		
Investments:					
Fixed maturities, at fair value (see pages 16 and 17) (amortized cost, \$14,295 and \$15,481)	\$ 15,645	\$ 17,705	Contractholder deposit funds	\$ 8,499	\$ 8,508
Equity securities, at fair value (cost, \$149 and \$121)	140	111	Future policy benefits	9,370	9,265
Commercial mortgage loans (see pages 18 and 19)	2,404	2,851	Unpaid claims and claim expenses	4,195	4,062
Policy loans	1,494	1,501	Global Health Care medical claims payable	1,962	1,856
Real estate	89	83	Unearned premiums and fees	<u>588</u>	<u>549</u>
Other long-term investments	1,260	1,255	Total insurance and contractholder liabilities	24,614	24,240
Short-term investments	<u>763</u>	<u>154</u>	Accounts payable, accrued expenses and other liabilities	6,065	6,667
Total investments	21,795	23,660	Short-term debt	205	201
Cash and cash equivalents	3,055	2,978	Long-term debt	5,034	4,986
Accrued investment income	258	258	Separate account liabilities	<u>8,156</u>	<u>7,757</u>
Premiums, accounts and notes receivable, net	1,869	1,777	Total liabilities	<u>44,074</u>	<u>43,851</u>
Reinsurance recoverables ⁽¹⁾	7,371	6,256	Redeemable noncontrolling interest	95	114
Deferred policy acquisition costs	1,339	1,198	Shareholders' Equity		
Property and equipment	1,451	1,120	Common stock	92	92
Deferred income taxes, net	289	374	Additional paid-in capital	3,344	3,295
Goodwill	6,035	6,001	Net unrealized appreciation- fixed maturities	\$ 535	\$ 883
Other assets, including other intangibles ⁽²⁾	2,425	2,355	Net unrealized appreciation (depreciation) - equity securities	(1)	4
Separate account assets	8,156	7,757	Net unrealized depreciation - derivatives	(21)	(28)
			Net translation of foreign currencies	54	69
			Postretirement benefits liability adjustment	<u>(1,526)</u>	<u>(1,599)</u>
			Accumulated other comprehensive loss	(959)	(671)
			Retained earnings	13,327	12,330
			Less treasury stock, at cost	<u>(5,930)</u>	<u>(5,277)</u>
			Total shareholders' equity	9,874	9,769
Total assets	\$ 54,043	\$ 53,734	Total liabilities and equity	\$ 54,043	\$ 53,734

(1) Includes \$5.2 billion as of September 30, 2013 and \$5.3 billion as of December 31, 2012 related to the sale of Cigna's Individual Life & Annuity business in 1998 and Cigna's Retirement Benefits business in 2004, which were primarily in the form of reinsurance arrangements. Corresponding liabilities are primarily reported in Contractholder deposit funds and Future policy benefits. In addition, as of September 30, 2013, Reinsurance recoverables also include \$1.3 billion related to the transaction with Berkshire.

(2) Includes recoverables of \$0.9 billion as of September 30, 2013 and \$0.6 billion as of December 31, 2012 related to the GMIB liability. On February 4, 2013, the remaining 45% of GMIB exposures were reinsured to Berkshire.

Cigna Corporation
Summary of Fixed Maturities (unaudited)
Asset Quality / Type
Fair Value

(Dollars in millions)

Sector	As of September 30, 2013				As of December 31, 2012			
	Public	Private	Total ⁽¹⁾	% of Fixed Maturities	Public	Private	Total ⁽¹⁾	% of Fixed Maturities
United States Government	\$ 724	\$ -	\$ 724	5%	\$ 902	\$ -	\$ 902	5%
States and Local Government	2,196	-	2,196	14%	2,437	-	2,437	14%
Foreign Government	1,124	53	1,177	8%	1,281	41	1,322	7%
Government	4,044	53	4,097	27%	4,620	41	4,661	26%
Basic Industry	916	812	1,728	11%	984	937	1,921	11%
Capital Goods	438	922	1,360	9%	490	1,146	1,636	9%
Communications	535	58	593	4%	574	98	672	4%
Consumer	1,244	1,037	2,281	15%	1,335	1,258	2,593	15%
Electric and Utility	584	700	1,284	8%	667	762	1,429	8%
Energy and Natural Gas	639	624	1,263	8%	689	689	1,378	8%
Financial	1,403	365	1,768	11%	1,618	376	1,994	11%
Other	166	64	230	1%	182	91	273	1%
Corporate	5,925	4,582	10,507	67%	6,539	5,357	11,896	67%
Collateralized Debt Obligations	22	-	22	0%	18	-	18	0%
Credit Card	48	4	52	0%	10	6	16	0%
Home Equity	1	-	1	0%	1	-	1	0%
Foreign Bank Obligations	-	469	469	3%	-	508	508	3%
Other	5	342	347	3%	14	380	394	2%
Asset-Backed Securities	76	815	891	6%	43	894	937	5%
Commercial Mortgage-Backed Securities	66	-	66	0%	88	-	88	1%
Collateralized Mortgage Obligations	83	1	84	0%	122	1	123	1%
Total Fixed Maturities ⁽²⁾	\$ 10,194	\$ 5,451	\$ 15,645	100%	\$ 11,412	\$ 6,293	\$ 17,705	100%
% of Fixed Maturities	65%	35%	100%		64%	36%	100%	

(1) 88% and 90% of fixed maturities were investment grade as of September 30, 2013 and December 31, 2012, respectively. The remaining fixed maturities were below investment grade holdings and invested mainly in corporate debt, split relatively evenly between public and private placements.

(2) Problem and potential problem bonds at amortized cost, net of impairments, were \$21 million and \$39 million as of September 30, 2013 and December 31, 2012, respectively. For more information, please refer to Cigna's Form 10-Q for the period ended September 30, 2013 which is expected to be filed on October 31, 2013.

Cigna Corporation
Summary of Fixed Maturities (unaudited)
Analysis of Amortized Cost vs. Fair Value

(Dollars in millions)

Sector	As of September 30, 2013			
	Amortized Cost	Unrealized Appreciation	Unrealized Depreciation	Fair Value
United States Government	\$ 443	\$ 282	\$ 1	\$ 724
State and Local Government	2,018	183	5	2,196
Foreign Government	1,116	70	9	1,177
Government	3,577	535	15	4,097
Basic Industry	1,613	130	15	1,728
Capital Goods	1,245	120	5	1,360
Communications	554	41	2	593
Consumer	2,126	165	10	2,281
Electric and Utility	1,180	113	9	1,284
Energy and Natural Gas	1,156	113	6	1,263
Financial	1,667	115	14	1,768
Other	227	5	2	230
Corporate	9,768	802	63	10,507
Collateralized Debt Obligations	20	3	1	22
Credit Card	52			52
Home Equity	1			1
Foreign Bank Obligations	397	73	1	469
Other	330	18	1	347
Asset-Backed Securities	800	94	3	891
Commercial Mortgage-Backed Securities	66	4	4	66
Collateralized Mortgage Obligations	84			84
Total Fixed Maturities	\$ 14,295	\$ 1,435	\$ 85	\$ 15,645

Sector	As of December 31, 2012			
	Amortized Cost	Unrealized Appreciation	Unrealized Depreciation	Fair Value
United States Government	\$ 509	\$ 393	\$ -	\$ 902
State and Local Government	2,169	270	2	2,437
Foreign Government	1,197	126	1	1,322
Government	3,875	789	3	4,661
Basic Industry	1,711	214	4	1,921
Capital Goods	1,450	186	-	1,636
Communications	594	78	-	672
Consumer	2,316	281	4	2,593
Electric and Utility	1,244	187	2	1,429
Energy and Natural Gas	1,202	177	1	1,378
Financial	1,824	176	6	1,994
Other	264	9	-	273
Corporate	10,605	1,308	17	11,896
Collateralized Debt Obligations	20	-	2	18
Credit Card	16	-	-	16
Home Equity	1	-	-	1
Foreign Bank Obligations	396	116	4	508
Other	365	29	-	394
Asset-Backed Securities	798	145	6	937
Commercial Mortgage-Backed Securities	81	11	4	88
Collateralized Mortgage Obligations	122	1	-	123
Total Fixed Maturities	\$ 15,481	\$ 2,254	\$ 30	\$ 17,705

Cigna Corporation
Summary of Commercial Mortgage Loans (unaudited)
As of September 30, 2013

(Dollars in millions)

Geographic Region	Property Type						Total ⁽¹⁾	% of Mortgage Loans
	Office Buildings	Apartment Buildings	Industrial	Hotels	Retail	Other		
Massachusetts	\$ 227	\$ 57	\$ 10	\$ 29	\$ -	\$ -	\$ 323	13%
Other ⁽²⁾	-	-	8	-	18	-	26	1%
New England	227	57	18	29	18	-	349	14%
New York	154	-	-	-	-	50	204	9%
Other ⁽²⁾	42	-	-	31	-	-	73	3%
Middle Atlantic	196	-	-	31	-	50	277	12%
Virginia	108	-	-	58	21	-	187	8%
Georgia	-	34	66	-	16	-	116	5%
Florida	-	-	112	-	-	-	112	5%
Maryland	54	-	-	21	-	6	81	3%
Other ⁽²⁾	-	35	32	-	15	-	82	3%
South Atlantic	162	69	210	79	52	6	578	24%
Texas	-	48	2	10	34	-	94	4%
Other ⁽²⁾	38	9	102	-	19	-	168	7%
Central	38	57	104	10	53	-	262	11%
Colorado	-	41	-	40	-	-	81	3%
Other ⁽²⁾	-	-	3	1	-	-	4	0%
Mountain	-	41	3	41	-	-	85	3%
California	92	162	59	208	134	23	678	28%
Oregon	34	-	58	28	18	-	138	6%
Washington	14	12	-	-	11	-	37	2%
Pacific	140	174	117	236	163	23	853	36%
Totals	\$ 763	\$ 398	\$ 452	\$ 426	\$ 286	\$ 79	\$ 2,404	100%
% of Mortgage Loans	32%	16%	19%	18%	12%	3%	100%	

(1) Problem and potential problem commercial mortgage loans carried at amortized cost, net of impairments, were \$160 million and \$215 million as of September 30, 2013 and December 31, 2012, respectively. For more information, please refer to the Investment Assets section in the Management's Discussion and Analysis section of Cigna's Form 10-Q for the period ended September 30, 2013, which is expected to be filed on October 31, 2013.

(2) Represents states in a region with a concentration of less than 3%.

Cigna Corporation
Summary of Commercial Mortgage Loans (unaudited)
As of September 30, 2013

(Dollars in millions)

Loan to Value Ratio ⁽¹⁾	Office Buildings	Apartment Buildings	Industrial	Hotels	Retail	Other	Total	% of Mortgage Loans
	60%	58%	75%	61%	71%	44%	63%	
Origination Years								
Pre-2009	\$ 395	\$ 186	\$ 277	\$ 209	\$ 148	\$ 38	\$ 1,253	52%
2009	74	-	-	-	-	-	74	3%
2010	52	36	72	10	-	-	170	7%
2011	178	72	101	104	41	35	531	22%
2012	48	104	2	103	97	-	354	15%
2013	16	-	-	-	-	6	22	1%
Totals	\$ 763	\$ 398	\$ 452	\$ 426	\$ 286	\$ 79	\$ 2,404	100%

Loan to Value Distribution ⁽¹⁾				
Loan to Value Ratios	Amortized Cost			% of Mortgage Loans
	Senior	Subordinated	Total	
Below 50%	\$ 308	\$ 60	\$ 368	15%
50% to 59%	741	-	741	31%
60% to 69%	524	24	548	23%
70% to 79%	230	22	252	10%
80% to 89%	293	10	303	13%
90% to 99%	170	5	175	7%
100% or above	16	1	17	1%
Totals	\$ 2,282	\$ 122	\$ 2,404	100%

(1) The Loan to Value Ratios on the commercial mortgage loans that Cigna holds in its portfolio leverage internal valuations, which are estimates based on the most recent full year financial statements and budgets/projections for the next year, considering occupancy, rental rates, operating costs, and other relevant information. The values are primarily determined as part of an annual review process, which was completed in the second quarter of 2013. For more information, please refer to Cigna's Form 10-Q for the period ended September 30, 2013, which is expected to be filed on October 31, 2013.

Cigna Corporation
Condensed Consolidated Statements of Cash Flows (unaudited)

(Dollars in millions)

Nine Months Ended September 30,
2013 2012

CASH FLOWS FROM OPERATING ACTIVITIES

Net income	\$	1,118	\$	1,217
Adjustments to reconcile net income to net cash (used in) / provided by operating activities:				
Depreciation and amortization		445		406
Realized investment gains		(192)		(20)
Deferred income taxes		237		67
Gains on sales of businesses (excluding discontinued operations)		(11)		(14)
Net changes in assets and liabilities, net of non-operating effects:				
Premiums, accounts and notes receivable		(64)		(20)
Reinsurance recoverables		348		50
Deferred policy acquisition costs		(183)		(106)
Other assets		368		166
Insurance liabilities ⁽¹⁾		870		75
Accounts payable, accrued expenses and other liabilities ⁽²⁾		(524)		(394)
Current income taxes		(33)		141
Other, net		(76)		(11)
Subtotal		2,303		1,557
Cash used to effectively exit run-off reinsurance business		(2,196)		-
Net cash provided by operating activities		107		1,557
Net cash provided by / (used in) investing activities:				
Acquisitions and dispositions, net of cash acquired		(84)		(3,468)
Other, net		824		(396)
Net cash provided by / (used in) investing activities		740		(3,864)
Net cash used in financing activities		(771)		(150)
Effect of foreign currency rate changes on cash and cash equivalents		1		3
Net increase (decrease) in cash and cash equivalents		77		(2,454)
Cash and cash equivalents, beginning of year		2,978		4,690
Cash and cash equivalents, end of period	\$	3,055	\$	2,236

(1) Includes pre-tax cash outflows of \$28 million for the nine months ended September 30, 2013 and \$100 million for the nine months ended September 30, 2012 from futures contracts entered into as part of a dynamic hedge program to manage equity risks in Cigna's Run-off Reinsurance operations. This hedge program was terminated after February 4, 2013 as a result of the transaction with Berkshire in which Cigna effectively exited the Run-off Reinsurance business.

(2) Includes pre-tax domestic qualified pension plan contributions of \$174 million for the nine months ended September 30, 2013 and \$226 million for the nine months ended September 30, 2012.